HPE REPORTS FISCAL 2021

First Quarter Results

HIGHLIGHTS

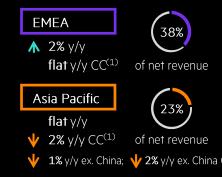






Annualized Revenue Run-Rate (ARR) \$649 million ↑27% y/y





CAPITAL ALLOCATION





CASH FLOW







ASSET MANAGEMENT



Adjusted to eliminate the effects of currency All non-GAAP numbers have been adjusted to exclude certain items. A reconciliation of specific adjustments to GAAP results for the current and prior periods is included

Air for PSAAP testins for the current and prior periods is included as a part of Q1'21 earnings presentation available at www.hpe.com/investor/home
Operating company net cash is defined as total company net cash excluding the cash and debt associated with Financial Services
Free cash flow = cash flow from operations less net capital expenditures; net capital expenditures = investments in property, plant and equipment less proceeds from sale of property, plant and equipment

HPE REPORTS FISCAL 2021

First Quarter Results

GROWTH

INTELLIGENT EDGE

Revenue \$806 million

\$152 million

Operating profit

18.9% of revenue

↑ 12% y/y

11% y/y CC⁽¹⁾ ↑ 6.8 pts v/v **HPC & MCS**

Revenue

\$762 million

y 9% y/y

√ 9% y/y CC⁽¹⁾

Operating profit

\$43 million

5.6% of revenue

√ 1.9 pts y/y

CORE

COMPUTE

Revenue \$2,986 million

√ 1% y/y

√ 2% y/y CC⁽¹⁾

Operating profit

\$342 million

11.5% of revenue

↑ 0.8 pts y/y

STORAGE

Revenue

\$1,193 million

y 5% y/y

√ 6% y/y CC⁽¹⁾

Operating profit

\$235 million

19.7% of revenue

♦ 0.3 pts y/y

AAS ENABLERS

FINANCIAL SERVICES

Revenue \$860 million

\$84 million

Operating profit

9.8% of revenue

flat y/y √ 1% v/v CC⁽¹⁾

↑ 1.1 pts y/y

Financing volume

 ψ 12% y/y ψ 12% y/y CC⁽¹⁾

Net portfolio assets ↑ 3% y/y

flat y/y CC(1)

CORP INV. AND OTHER

Revenue

\$321 million

y 2% v/v

√ 4% v/v CC⁽¹⁾

Operating profit (\$31) million

-9.7% of revenue

↑ 6.5 pts v/v

OUTLOOK

Non-GAAP diluted Q2 FY21 net EPS(2)

\$0.44 \$0.38



GAAP diluted Q2 FY21 net EPS

> \$0.02 \$0.08

FY21 net EPS







^{1.} Adjusted to eliminate the effects of currency.

^{2.} Q2 FY21 non-GAAP diluted net EPS estimates exclude after-tax impacts of approximately \$0.36 per share, primarily related to transformation costs, stock-based compensation and amortization of intangible assets; FY2021 non-GAAP diluted net EPS estimates exclude after-tax impacts of approximately \$1.22 per diluted share, primarily related to transformation costs. Stock-based compensation and goodwill impairment