



HPE
1701 E. Mossy Oaks Road
Spring, TX 77389-1767

hpe.com

News Release

HPE reports fiscal 2026 first quarter results

Strong Networking Q1 results and increased profitability in Cloud & AI drive higher fiscal 2026 outlook

HOUSTON – March 9, 2026 – HPE (NYSE: HPE) today announced financial results for the first quarter ended January 31, 2026.

“HPE delivered a strong first quarter, outperforming in our networking business and posting one of our most profitable quarters on record,” said Antonio Neri, president and CEO of HPE. “Our Q1 results reflect our newly combined networking innovation, and effective operational discipline in a dynamic commodity supply environment. Demand for our products and solutions was strong, with orders increasing double digits year over year across all segments.”

“We successfully delivered on our commitments in the quarter, and exceeded our expectations for profitability and cash flow measures,” said Marie Myers, executive vice president and CFO of HPE. “Strong demand, prudent cost management, and faster-than-planned Juniper and Catalyst synergies contributed to our performance and underscore our confidence that we will drive profitable, sustainable growth while transforming the way we operate.”

First Quarter Fiscal 2026 Financial Results

- **Revenue:** \$9.3 billion, up 18% from the prior-year period
- **Gross margins:**
 - GAAP of 35.9%, up 670 basis points from the prior-year period and up 240 basis points sequentially
 - Non-GAAP⁽¹⁾ of 36.6%, up 720 basis points from the prior-year period and up 20 basis points sequentially
- **Diluted net earnings per share (“EPS”):**
 - GAAP of \$0.31, down \$0.13 from the prior-year period and above our outlook range of \$0.09 and \$0.13
 - Non-GAAP⁽¹⁾ of \$0.65, up \$0.16 from the prior-year period and above our outlook range of \$0.57 - \$0.61
- **Cash flow from operations:** \$1.2 billion, an increase of \$1.6 billion from the prior-year period
- **Free cash flow (“FCF”)⁽¹⁾⁽²⁾:** \$0.7 billion, an increase of \$1.6 billion from the prior-year period

- **Capital returns to common shareholders:** \$348 million in the form of dividends and share repurchases

First Quarter Fiscal 2026 Segment Results

- **Networking** revenue was \$2.7 billion, up 151.5% from the prior-year period, with 23.7% operating profit margin, compared to 29.7% from the prior-year period. This segment incorporates our former Intelligent Edge segment and Juniper Networks.
 - Within Networking, revenue from:
 - Campus & Branch was \$1.2 billion, up 42.0% from the prior-year period.
 - Data Center Networking was \$444 million, up 382.6% from the prior-year period.
 - Security was \$255 million, up 114.3% from the prior-year period.
 - Routing was \$780 million, compared to \$1 million in the prior-year period.
- **Cloud & AI** revenue was \$6.3 billion, down 2.7% from the prior-year period, with 10.2% operating profit margin, compared to 8.4% from the prior-year period. This segment consolidates HPE's server, storage, and financial services businesses, representing a new financial segment for FY26.
 - Within Cloud & AI, revenue from:
 - Server was \$4.2 billion, down 2.7% from the prior-year period.
 - Storage was \$1.1 billion, up 0.6% from the prior-year period.
 - Financial Services was \$0.9 billion, up 0.3% from the prior-year period.
- **Corporate Investments and Other** revenue was \$261 million, down 2.2% from the prior-year period, with -4.6% of operating profit margin, compared to -3.0% from the prior-year period. This segment includes the Advisory and Professional Services business and Hewlett Packard Labs; the Telco and Instant On businesses have been incorporated into this segment, a change for FY26.

Dividend

The HPE Board of Directors declared a regular cash dividend of \$0.1425 per share on the company's common stock, payable on or about April 23, 2026, to stockholders of record as of the close of business on March 24, 2026.

Fiscal 2026 Second Quarter Outlook

HPE estimates revenue to be in the range of \$9.6 billion to \$10.0 billion. HPE estimates GAAP diluted net EPS to be in the range of \$0.09 to \$0.13 and non-GAAP diluted net EPS⁽¹⁾ to be in the range of \$0.51 to \$0.55. Fiscal 2026 second quarter non-GAAP diluted net EPS estimate excludes net after-tax adjustments of approximately \$0.42 per diluted share, primarily related to amortization of intangible assets, stock-based compensation expense, acquisition, disposition and other charges, and cost reduction program.

Fiscal 2026 Full Year Outlook

HPE is reaffirming its FY26 revenue growth outlook range of 17% to 22%, as previously provided at our Securities Analyst Meeting. HPE is raising revenue growth expectations for the Networking segment to 68% to 73%. HPE estimates GAAP operating profit growth to be 490% to 550% and non-GAAP operating profit growth between 32% to 40%⁽¹⁾⁽³⁾.

HPE is raising both GAAP diluted net EPS to be in the range of \$1.02 to \$1.22 and non-GAAP diluted net EPS⁽¹⁾⁽⁴⁾ to be in the range of \$2.30 to \$2.50. Fiscal 2026 full year non-GAAP diluted net EPS estimate excludes net after-tax adjustments of approximately \$1.28 per diluted share, primarily related to amortization of intangible assets, stock-based compensation expense, acquisition, disposition and other

charges, cost reduction program, and adjustments related to the sale of H3C. HPE is also raising its free cash flow⁽¹⁾⁽²⁾⁽⁴⁾ guidance and now expects free cash flow to be at least \$2.0 billion.

¹ A description of HPE's use of non-GAAP financial information is provided below under "Use of non-GAAP financial information and key performance metrics."

² Free cash flow represents cash flow from operations, less net capital expenditures (investments in property, plant & equipment ("PP&E") and software assets less proceeds from the sale of PP&E), and adjusted for the effect of exchange rate fluctuations on cash, cash equivalents, and restricted cash.

³ FY26 non-GAAP operating profit excludes costs of approximately \$2.7 billion primarily related to amortization of intangible assets, stock-based compensation expense, acquisition, disposition and other charges, and cost reduction program.

⁴ Hewlett Packard Enterprise provides certain guidance on a non-GAAP basis. In reliance on the exception provided by Item 10(e)(1)(i)(B) of Regulation S-K, Hewlett Packard Enterprise is unable to provide a reconciliation to the most directly comparable GAAP financial measure without unreasonable efforts, as the Company cannot predict some elements that are included in such directly comparable GAAP financial measure. These elements could have a material impact on the Company's reported GAAP results for the guidance period. Refer to the discussion of non-GAAP financial measures below for more information.

About HPE

HPE (NYSE: HPE) is a leader in essential enterprise technology, bringing together the power of AI, cloud, and networking to help organizations achieve more. As pioneers of possibility, our innovation and expertise advance the way people live and work. We empower our customers across industries to optimize operational performance, transform data into foresight, and maximize their impact. Unlock your boldest ambitions with HPE. Discover more at www.hpe.com.

Media Contact:

Laura Keller
Laura.Keller@hpe.com

Investor Contact:

Paul Glaser
investor.relations@hpe.com

Use of non-GAAP financial information and key performance metrics

To supplement Hewlett Packard Enterprise's condensed consolidated financial statement information presented on a generally accepted accounting principles ("GAAP") basis, Hewlett Packard Enterprise provides financial measures, non-GAAP gross profit, non-GAAP gross profit margin, non-GAAP operating profit (non-GAAP earnings from operations), non-GAAP operating profit margin (non-GAAP earnings from operations as a percentage of net revenue), non-GAAP income tax rate, non-GAAP net earnings attributable to HPE and non-GAAP net earnings attributable to common stockholders, non-GAAP diluted net earnings per share attributable to common stockholders, and free cash flow ("FCF"). Hewlett Packard Enterprise also provides forecasts of non-GAAP operating profit growth, non-GAAP diluted net earnings per share, and FCF. Reconciliations of each of these non-GAAP financial measures to their most directly comparable GAAP measures for this quarter and prior periods are included in the tables below or elsewhere in the materials accompanying this news release. In addition an explanation of the ways in which Hewlett Packard Enterprise's management uses these non-GAAP measures to evaluate its business, the substance behind Hewlett Packard Enterprise's decision to use these non-GAAP measures, the material limitations associated with the use of these non-GAAP measures, the manner in which Hewlett Packard Enterprise's management compensates for those limitations, and the substantive reasons why Hewlett Packard Enterprise's management believes that these non-GAAP measures provide supplemental useful information to investors is included further below. This additional non-GAAP financial information is not meant to be considered in isolation or as a substitute for revenue, gross profit, gross profit margin, operating profit (earnings from operations), operating profit margin (earnings from operations as a percentage of net revenue), net earnings, diluted net earnings per share, and cash flow from operations prepared in accordance with GAAP.

Forward-looking statements

This press release contains forward-looking statements within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such statements involve risks, uncertainties, and assumptions. If the risks or uncertainties ever materialize or the assumptions prove incorrect, the results of Hewlett Packard Enterprise Company and its consolidated subsidiaries (“Hewlett Packard Enterprise”) may differ materially from those expressed or implied by such forward-looking statements and assumptions. The words “believe”, “expect”, “anticipate”, “guide”, “optimistic”, “intend”, “aim”, “will”, “estimates”, “may”, “likely”, “could”, “should” and similar expressions are intended to identify such forward-looking statements. All statements other than statements of historical fact are statements that could be deemed forward-looking statements, including but not limited to any statements regarding the ongoing integration of Juniper Networks, Inc., and any projections, estimates, or expectations of savings or synergy realizations in connection therewith; any projections, estimations, or expectations of addressable markets and their sizes, revenue (including annualized revenue run-rate), margins, expenses (including stock-based compensation expenses), investments, effective tax rates, interest rates, the impact of tax law changes and related guidance and regulations, the impact of changes in trade policies and restrictions and the uncertainty created thereby, component costs, commodity shortage, net earnings, net earnings per share, cash flows, liquidity and capital resources, inventory, goodwill, impairment charges, hedges and derivatives and related offsets, order backlog, benefit plan funding, deferred tax assets, share repurchases, currency exchange rates, repayments of debts including our asset-backed debt securities, or other financial items; recent amendments to accounting guidance and any potential impacts on our financial reporting therefrom; any projections or estimations of orders; any projections of the amount, timing, or impact of cost saving actions and anticipated benefits to be realized if any; any statements of the plans, strategies, and objectives of management for future operations, as well as the execution and consummation of corporate transactions or contemplated acquisitions and dispositions (including but not limited to the disposition of shares of H3C Technologies Co., Limited (“H3C”) and the receipt of proceeds therefrom), research and development expenditures, and any resulting benefits, cost savings, charges, or revenue or profitability improvements; any statements concerning the expected development, performance, market share, or competitive performance relating to products or services; any statements concerning technological and market trends, the pace of technological innovation, and adoption of new technologies, including artificial intelligence-related and other products and services offered by Hewlett Packard Enterprise; any statements regarding current or future macroeconomic trends or events and the impacts of those trends and events on Hewlett Packard Enterprise and our financial performance, including but not limited to supply chain dynamics (including but not limited to worldwide memory shortages), uncertain global trade policies and/or restrictions, and demand for our products and services, and our actions to mitigate such impacts to our business; the scope and duration of geopolitical tensions, including but not limited to the ongoing conflict between Russia and Ukraine, instability and conflicts in the Middle East, and the relationship between China and the U.S., and our actions in response thereto, and their impacts on our business, operations, liquidity and capital resources, employees, customers, partners, supply chain, financial results, and the world economy; any statements regarding future regulatory trends and the resulting legal and reputational exposure, including but not limited to those relating to environmental, social, governance, cybersecurity, data privacy, and artificial intelligence issues, among others; any statements regarding pending litigation, investigations, claims, or disputes, including but not limited to the legal proceedings relating to the acquisition of Juniper Networks; any statements of expectation or belief, including those relating to future guidance and the financial performance of Hewlett Packard Enterprise; and any statements of assumptions underlying any of the foregoing.

Risks, uncertainties, and assumptions include the need to address the many challenges facing Hewlett Packard Enterprise’s businesses; the competitive pressures faced by Hewlett Packard Enterprise’s businesses; risks associated with executing Hewlett Packard Enterprise’s strategy; the impact of macroeconomic and geopolitical trends and events, including but not limited to those mentioned above; the need to effectively manage third-party suppliers and distribute Hewlett Packard Enterprise’s products and services; the protection of Hewlett Packard Enterprise’s intellectual property assets, including intellectual property licensed from third parties and intellectual property shared with its former parent; risks associated with Hewlett Packard Enterprise’s international operations (including from geopolitical events and macroeconomic uncertainties); the development of and transition to new products and services and the enhancement of existing products and services to meet customer needs and respond to emerging technological trends; the execution of Hewlett Packard Enterprise’s ongoing transformation and mix shift of its portfolio of offerings; the execution and performance of contracts by Hewlett Packard Enterprise and its suppliers, customers, clients, and partners, including any impact thereon resulting from macroeconomic or geopolitical events, including inflation and rising commodity costs; the prospect of a shutdown of the U.S. federal government; the hiring and retention of key employees; the execution, integration, consummation, and other risks associated with business combination, disposition, and investment transactions, including but not limited to the risks associated with the disposition of H3C shares and the receipt of proceeds therefrom and successful integration of Juniper Networks, Inc., including our ability to integrate and implement our plans and forecasts and realize our anticipated financial and operational benefits with respect to the consolidated business; the execution, timing, and results of any cost reduction actions, including estimates and assumptions related to the costs and anticipated benefits of implementing such actions; the impact of changes to privacy, cybersecurity, environmental, global trade, and other governmental regulations; changes in our product, lease, intellectual property, or real estate portfolio; the payment or non-payment of a dividend for any period; the efficacy of using non-GAAP,

rather than GAAP, financial measures in business projections and planning; the judgments required in connection with determining certain financial metrics; utility of segment realignments; allowances for recovery of receivables and warranty obligations; provisions for, and resolution of, pending litigation, investigations, claims, and disputes; the impacts of tax law changes and related guidance or regulations; and other risks that are described in Hewlett Packard Enterprise's Annual Report on Form 10-K for the fiscal year ended October 31, 2025, subsequent Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and in other filings made by Hewlett Packard Enterprise from time to time with the Securities and Exchange Commission.

As in prior periods, the financial information set forth in this press release, including tax-related items, reflects estimates based on information available at this time. While Hewlett Packard Enterprise believes these estimates to be reasonable, these amounts could differ materially from reported amounts in the filings made by Hewlett Packard Enterprise from time to time with the Securities and Exchange Commission. Hewlett Packard Enterprise assumes no obligation and does not intend to update these forward-looking statements, except as required by applicable law.

HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES
Condensed Consolidated Statements of Earnings
(Unaudited)

	For the three months ended		
	January 31, 2026	October 31, 2025	January 31, 2025
In millions, except per share amounts			
Net revenue	\$ 9,301	\$ 9,679	\$ 7,854
Costs and Expenses:			
Cost of sales (exclusive of amortization shown separately below)	5,961	6,438	5,559
Research and development	744	881	475
Selling, general and administrative	1,698	1,642	1,268
Amortization of intangible assets	311	310	38
Impairment charges	—	260	—
Transformation costs	—	—	15
Acquisition, disposition and other charges	117	156	66
Total costs and expenses	8,831	9,687	7,421
Earnings (loss) from operations	470	(8)	433
Interest and other, net ⁽¹⁾	(54)	(261)	39
Gain on sale of a business	—	3	244
Earnings from equity interests	17	5	17
Earnings (loss) before provision for taxes	433	(261)	733
Benefit (provision) for taxes	19	436	(106)
Net earnings attributable to HPE	452	175	\$ 627
Preferred stock dividends	(29)	(29)	(29)
Net earnings attributable to common stockholders	\$ 423	\$ 146	\$ 598
Net Earnings Per Share Attributable to Common Stockholders:			
Basic	\$ 0.32	\$ 0.11	\$ 0.45
Diluted	0.31	0.11	0.44
Cash dividends declared per share	0.14	0.13	0.13
Cash dividends accrued per preferred share	\$ 0.95	\$ 0.95	\$ 0.95
Weighted-average Shares Used to Compute Net Earnings Per Share:			
Basic	1,334	1,332	1,316
Diluted	1,356	1,361	1,409

HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES
Reconciliation of GAAP to Non-GAAP measures
(Unaudited)

	For the three months ended		
	January 31, 2026	October 31, 2025	January 31, 2025
Dollars in millions			
GAAP net revenue	\$ 9,301	\$ 9,679	\$ 7,854
GAAP cost of sales	5,961	6,438	5,559
GAAP gross profit	3,340	3,241	2,295
Non-GAAP Adjustments			
Stock-based compensation expense	24	9	17
Acquisition, disposition and other charges ⁽²⁾	34	189	(3)
Cost reduction program	5	80	—
H3C divestiture related severance costs	—	—	1
Non-GAAP gross profit	\$ 3,403	\$ 3,519	\$ 2,310
GAAP gross profit margin	35.9 %	33.5 %	29.2 %
Non-GAAP adjustments	0.7 %	2.9 %	0.2 %
Non-GAAP gross profit margin	36.6 %	36.4 %	29.4 %

	For the three months ended		
	January 31, 2026	October 31, 2025	January 31, 2025
Dollars in millions			
GAAP earnings (loss) from operations	\$ 470	\$ (8)	\$ 433
Non-GAAP Adjustments			
Amortization of intangible assets	311	310	38
Impairment charges	—	260	—
Transformation costs	—	—	15
Stock-based compensation expense	216	196	154
H3C divestiture related severance costs	—	—	77
Cost reduction program	23	127	—
Acquisition, disposition and other charges ⁽²⁾	162	298	63
Non-GAAP earnings from operations	\$ 1,182	\$ 1,183	\$ 780
GAAP operating profit margin	5.1 %	(0.1%)	5.5 %
Non-GAAP adjustments	7.6 %	12.3 %	4.4 %
Non-GAAP operating profit margin	12.7 %	12.2 %	9.9 %

HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES
Reconciliation of GAAP to Non-GAAP measures
(Unaudited)

	For the three months ended					
	January 31, 2026	Diluted Net EPS ⁷	October 31, 2025	Diluted Net EPS ⁷	January 31, 2025	Diluted Net EPS
	Dollars in millions, except per share amounts					
GAAP net earnings attributable to common stockholders	\$ 423	\$ 0.31	\$ 146	\$ 0.11	\$ 598	
Preferred stock dividends	29		29		29	
GAAP net earnings attributable to HPE	<u>\$ 452</u>		<u>\$ 175</u>		<u>\$ 627</u>	\$ 0.44
Non-GAAP Adjustments:						
Amortization of intangible assets	311	0.23	310	0.23	38	0.03
Impairment charges	—	—	260	0.19	—	—
Transformation costs	—	—	—	—	15	0.01
Stock-based compensation expense	216	0.16	196	0.14	154	0.11
Gain on sale of a business	—	—	(3)	—	(244)	(0.17)
H3C divestiture related severance costs	—	—	—	—	77	0.05
Cost reduction program	23	0.02	127	0.09	—	—
Acquisition, disposition and other charges ⁽²⁾	162	0.12	298	0.22	63	0.04
Adjustments for equity interests	(17)	(0.01)	—	—	—	—
(Gain) loss on equity investments, net	(14)	(0.01)	148	0.10	(2)	—
Adjustments for taxes	(170)	(0.14)	(594)	(0.44)	(15)	—
Other adjustments ⁽³⁾	(33)	(0.03)	(24)	(0.02)	(29)	(0.02)
Non-GAAP net earnings attributable to HPE⁽⁴⁾	<u>930</u>	<u>\$ 0.65</u>	<u>893</u>	<u>\$ 0.62</u>	<u>684</u>	<u>\$ 0.49</u>
Preferred stock dividends	(29)		(29)		(29)	
Non-GAAP net earnings attributable to common stockholders	<u><u>\$ 901</u></u>		<u><u>\$ 864</u></u>		<u><u>\$ 655</u></u>	

	For the three months ended		
	January 31, 2026	October 31, 2025	January 31, 2025
	In millions		
Net cash provided by (used in) operating activities	\$ 1,178	\$ 2,465	\$ (390)
Investment in property, plant and equipment and software assets	(569)	(641)	(528)
Proceeds from sale of property, plant and equipment	66	126	84
Effect of exchange rate changes on cash, cash equivalents, and restricted cash	33	(30)	(43)
Free cash flow	<u><u>\$ 708</u></u>	<u><u>\$ 1,920</u></u>	<u><u>\$ (877)</u></u>

HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES
Condensed Consolidated Balance Sheets

As of	
January 31, 2026	October 31, 2025
(Unaudited)	(Audited)
In millions, except par value	

ASSETS

Current Assets:		
Cash and cash equivalents	\$ 4,841	\$ 5,773
Accounts receivable, net of allowances	4,931	5,290
Financing receivables, net of allowances	3,835	3,826
Inventory	6,913	6,352
Other current assets	4,683	3,753
Total current assets	25,203	24,994
Property, plant and equipment, net	5,911	6,002
Long-term financing receivables and other assets	13,801	13,817
Investments in equity interests	924	955
Goodwill and intangible assets	29,929	30,138
Total assets	\$ 75,768	\$ 75,906
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current Liabilities:		
Notes payable and short-term borrowings	\$ 3,906	\$ 4,609
Accounts payable	8,379	7,731
Employee compensation and benefits	1,375	1,871
Taxes on earnings	375	319
Deferred revenue	5,483	5,358
Other accrued liabilities	4,839	4,755
Total current liabilities	24,357	24,643
Long-term debt	17,705	17,756
Other non-current liabilities	8,872	8,753
Commitments and Contingencies		
HPE stockholders' Equity:		
7.625% Series C mandatory convertible preferred stock, \$0.01 par value (30 shares issued and outstanding as of January 31, 2026 and October 31, 2025, respectively)	—	—
Common stock, \$0.01 par value (9,600 shares authorized; 1,329 and 1,318 shares issued and outstanding as of January 31, 2026 and October 31, 2025, respectively)	13	13
Additional paid-in capital	30,126	30,234
Accumulated deficit	(2,593)	(2,811)
Accumulated other comprehensive loss	(2,772)	(2,748)
Total HPE stockholders' equity	24,774	24,688
Non-controlling interests	60	66
Total stockholders' equity	24,834	24,754
Total liabilities and stockholders' equity	\$ 75,768	\$ 75,906

HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES
Condensed Consolidated Statements of Cash Flows
(Unaudited)

For the three months ended

January 31, 2026 January 31, 2025

In millions

Cash Flows from Operating Activities:		
Net earnings attributable to HPE	\$ 452	\$ 627
Adjustments to Reconcile Net Earnings Attributable to HPE to Net Cash Provided by (Used in) Operating Activities:		
Depreciation and amortization	872	599
Stock-based compensation expense	216	154
Provision for inventory and credit losses	61	67
Cost reduction program	23	—
Deferred taxes on earnings	(151)	(2)
Earnings from equity interests	(17)	(17)
Gain on sale of a business	—	(244)
Dividends received from equity investees	51	—
H3C divestiture related severance costs	—	77
Amortization of inventory fair value adjustment	31	—
Other, net	23	60
Changes in Operating Assets and Liabilities, Net of Acquisitions:		
Accounts receivable	274	91
Financing receivables	70	317
Inventory	(458)	(811)
Accounts payable	496	(264)
Taxes on earnings	86	49
Other assets and liabilities	(851)	(1,093)
Net cash provided by (used in) operating activities	<u>1,178</u>	<u>(390)</u>
Cash Flows from Investing Activities:		
Investment in property, plant and equipment and software assets	(569)	(528)
Proceeds from sale of property, plant and equipment	66	84
Purchases of equity investments	(4)	—
Proceeds from sale of available-for-sale securities and other investments	2	1
Financial collateral posted	(304)	—
Financial collateral received	16	210
Proceeds from sale of a business	—	210
Net cash used in investing activities	<u>(793)</u>	<u>(23)</u>
Cash Flows from Financing Activities:		
Short-term borrowings with original maturities less than 90 days, net	(3)	9
Proceeds from debt, net of issuance costs	126	105
Payments of debt	(917)	(486)
Net payments related to stock-based award activities	(173)	(169)
Repurchases of common stock	(158)	(52)
Cash dividends paid to preferred stockholders	(29)	(25)
Cash dividends paid to common stockholders	(190)	(171)
Other	(8)	(8)
Net cash used in financing activities	<u>(1,352)</u>	<u>(797)</u>
Effect of exchange rate changes on cash, cash equivalents, and restricted cash	33	(43)
Change in cash, cash equivalents and restricted cash	(934)	(1,253)

Cash, cash equivalents and restricted cash at beginning of period	5,859	15,105
Cash, cash equivalents and restricted cash at end of period	<u>\$ 4,925</u>	<u>\$ 13,852</u>

HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES
Segment Information
(Unaudited)

	For the three months ended		
	January 31, 2026	October 31, 2025	January 31, 2025
	In millions		
Net Revenue⁽⁵⁾:			
Networking	\$ 2,706	\$ 2,722	\$ 1,076
Cloud & AI	6,334	6,676	6,511
Corporate Investments and Other	261	281	267
Total segment net revenue	<u>\$ 9,301</u>	<u>\$ 9,679</u>	<u>\$ 7,854</u>
Earnings Before Taxes⁽⁵⁾:			
Networking	\$ 640	\$ 638	\$ 320
Cloud & AI	645	620	547
Corporate Investments and Other	(12)	5	(8)
Total segment earnings from operations	1,273	1,263	859
Unallocated corporate costs and eliminations	(91)	(80)	(79)
Stock-based compensation expense	(216)	(196)	(154)
Amortization of intangible assets	(311)	(310)	(38)
Impairment charges	—	(260)	—
Transformation costs	—	—	(15)
Gain on sale of a business	—	3	244
H3C divestiture related severance costs	—	—	(77)
Cost reduction program	(23)	(127)	—
Acquisition, disposition and other charges ⁽²⁾	(162)	(298)	(63)
Interest and other, net ⁽¹⁾	(54)	(261)	39
Earnings from equity interests	17	5	17
Total pretax earnings (loss)	<u>\$ 433</u>	<u>\$ (261)</u>	<u>\$ 733</u>

HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES
Segment Information
(Unaudited)

	For the three months ended			Change (%)	
	January 31, 2026	October 31, 2025	January 31, 2025	Q/Q	Y/Y
Dollars in millions					
Net Revenue:					
Networking ⁽⁵⁾					
Campus & Branch	\$ 1,227	\$ 1,284	\$ 864	(4.4%)	42.0%
Data Center Networking	444	354	92	25.4	382.6
Security	255	273	119	(6.6)	114.3
Routing	780	811	1	(3.8)	N/M
Total	2,706	2,722	1,076	(0.6)	151.5
Cloud & AI ⁽⁵⁾					
Server	4,232	4,514	4,348	(6.2)	(2.7)
Storage	1,061	1,106	1,055	(4.1)	0.6
Financial Services	876	889	873	(1.5)	0.3
Other	165	167	235	(1.2)	(29.8)
Total	6,334	6,676	6,511	(5.1)	(2.7)
Corporate Investments and Other	261	281	267	(7.1)	(2.2)
Total consolidated net revenue	\$ 9,301	\$ 9,679	\$ 7,854	(3.9%)	18.4%

HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES
Segment Operating Margin Summary Data
(Unaudited)

	For the three months ended			Change in operating profit margin (pts)	
	January 31, 2026	October 31, 2025	January 31, 2025	Q/Q	Y/Y
Segment Operating Profit Margin:					
Networking	23.7 %	23.4 %	29.7 %	0.3	(6.0)
Cloud & AI	10.2 %	9.3 %	8.4 %	0.9	1.8
Corporate Investments and Other	(4.6%)	1.8%	(3.0%)	(6.4)	(1.6)
Total segment operating profit margin	13.7 %	13.0 %	10.9 %	0.7	2.8

HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES
Calculation of Diluted Net Earnings Per Share
(Unaudited)

	For the three months ended		
	January 31, 2026	October 31, 2025	January 31, 2025
In millions, except per share amounts			
Numerator:			
GAAP net earnings attributable to common stockholders - Basic	\$ 423	\$ 146	\$ 598
Plus: 7.625% Series C mandatory convertible preferred stock dividends	—	—	29
GAAP net earnings attributable to HPE - Diluted	<u>\$ 423</u>	<u>\$ 146</u>	<u>\$ 627</u>
Non-GAAP net earnings attributable to common stockholders - Basic	\$ 901	\$ 864	\$ 655
Plus: 7.625% Series C mandatory convertible preferred stock dividends	29	29	29
Non-GAAP net earnings attributable to HPE - Diluted	<u>\$ 930</u>	<u>\$ 893</u>	<u>\$ 684</u>
Denominator:			
GAAP Weighted-average shares used to compute basic net EPS	1,334	1,332	1,316
Dilutive effect of employee stock plans ⁽⁶⁾	22	29	17
Dilutive effect of 7.625% Series C mandatory convertible preferred stock ⁽⁶⁾	—	—	76
GAAP Weighted-average shares used to compute diluted net EPS	<u>1,356</u>	<u>1,361</u>	<u>1,409</u>
Non-GAAP Weighted-average shares used to compute basic net EPS	1,334	1,332	1,316
Dilutive effect of employee stock plans ⁽⁶⁾	22	29	17
Dilutive effect of 7.625% Series C mandatory convertible preferred stock ⁽⁶⁾	76	76	76
Non-GAAP Weighted-average shares used to compute diluted net EPS	<u>1,432</u>	<u>1,437</u>	<u>1,409</u>
GAAP Net EPS			
Basic	\$ 0.32	\$ 0.11	\$ 0.45
Diluted	\$ 0.31	\$ 0.11	\$ 0.44
Non-GAAP Net EPS			
Basic	\$ 0.68	\$ 0.65	\$ 0.50
Diluted ⁽⁴⁾	\$ 0.65	\$ 0.62	\$ 0.49

- (1) Interest and other, net includes tax indemnification and other adjustments, non-service net periodic benefit credit, and interest and other, net. The three months ended October 31, 2025, includes approximately \$135 million loss on investments.
- (2) For the three months ended January 31, 2026 and October 31, 2025, Acquisition, disposition and other charges include non-cash amortization of fair value adjustment for inventory in connection with the acquisition of Juniper Networks, which was recorded in cost of sales.
- (3) Other adjustments includes non-service net periodic benefit credit and tax indemnification and other adjustments.
- (4) For purposes of calculating diluted net EPS, the preferred stock dividends are added back to the net earnings attributable to common stockholders and the diluted weighted average share calculation assumes the preferred stock was converted at issuance or as of the beginning of the reporting period.

- (5) Effective at the beginning of the first quarter of fiscal 2026, HPE implemented an organizational change by (i) merging the Server, Hybrid Cloud, and Financial Services business segments into a new segment named Cloud & AI and (ii) transferring the Telco and Instant On businesses to Corporate Investments and Other from Networking. The Company reflected these changes to its segment information retrospectively. These changes had no impact on Hewlett Packard Enterprise's previously reported consolidated net revenue, net earnings, net earnings per share or total assets.
- (6) The impact of dilutive effect of employee stock plans is calculated under the treasury stock method, and the impact of dilutive effect of the preferred stock is calculated under the if-converted method. For the three months ended January 31, 2026 and October 31, 2025, the effect of preferred stock is excluded as it would be anti-dilutive.
- (7) For the three months ended January 31, 2026 and October 31, 2025, the diluted net EPS adjustment includes the impact to Non-GAAP net earnings attributable to HPE for the dilutive effect of preferred stock.

N/M - Not Meaningful.

Use of non-GAAP financial measures

To supplement Hewlett Packard Enterprise's condensed consolidated financial statement information presented on a GAAP basis, Hewlett Packard Enterprise provides non-GAAP financial measures, non-GAAP gross profit, non-GAAP gross profit margin, non-GAAP operating profit (non-GAAP earnings from operations), non-GAAP operating profit margin (non-GAAP earnings from operations as a percentage of net revenue), non-GAAP income tax rate, non-GAAP net earnings attributable to HPE, non-GAAP net earnings attributable to common stockholders, non-GAAP diluted net earnings per share attributable to common stockholders, and FCF. Hewlett Packard Enterprise also provides, non-GAAP diluted net earnings per share, non-GAAP operating profit growth, and FCF.

These non-GAAP financial measures are not computed in accordance with, or as an alternative to, GAAP in the United States. The GAAP measure most directly comparable to non-GAAP gross profit is gross profit. The GAAP measure most directly comparable to non-GAAP gross profit margin is gross profit margin. The GAAP measure most directly comparable to non-GAAP operating profit (non-GAAP earnings from operations) is earnings from operations. The GAAP measure most directly comparable to non-GAAP operating profit margin (non-GAAP earnings from operations as a percentage of net revenue) is operating profit margin (earnings from operations as a percentage of net revenue). The GAAP measure most directly comparable to non-GAAP income tax rate is income tax rate. The GAAP measure most directly comparable to non-GAAP net earnings attributable to HPE and non-GAAP net earnings attributable to common stockholders is net earnings. The GAAP measure most directly comparable to non-GAAP diluted net earnings per share attributable to common stockholders is diluted net earnings per share attributable to common stockholders. The GAAP measure most directly comparable to FCF is cash flow from operations. Reconciliations of each of these non-GAAP financial measures to their most directly comparable GAAP measures for this quarter and prior periods are included in the tables above or elsewhere in the materials accompanying this news release.

Usefulness of non-GAAP financial measures to investors

Hewlett Packard Enterprise believes that providing the non-GAAP financial measures stated above, in addition to the related GAAP measures provides investors with greater transparency to the information used by Hewlett Packard Enterprise's management in its financial and operational decision making and allows investors to see Hewlett Packard Enterprise's results "through the eyes" of management. Hewlett Packard Enterprise further believes that providing this information provides Hewlett Packard Enterprise's investors with a supplemental view to understand the Company's historical and prospective operating performance and to evaluate the efficacy of the methodology and information used by Hewlett Packard Enterprise's management to evaluate and measure such performance. Disclosure of these non-GAAP financial measures also facilitates the comparisons of Hewlett Packard Enterprise's operating performance with the performance of other companies in the same industry that supplement their GAAP results with non-GAAP financial measures that may be calculated in a similar manner.

Economic substance of and material limitations associated with non-GAAP financial measures used by Hewlett Packard Enterprise

Non-GAAP gross profit and non-GAAP gross profit margin are defined to exclude charges related to the stock-based compensation expense, acquisition, disposition and other charges, severance costs associated with the cost reduction program, and H3C divestiture related severance costs. Non-GAAP operating profit (non-GAAP earnings from operations) and non-GAAP operating profit margin (non-GAAP earnings from operations as a percentage of net revenue) consist of earnings from operations or earnings from operations as a percentage of net revenue excluding the items mentioned above and charges relating to the amortization of intangible assets, impairment charges, and transformation costs. Non-GAAP net earnings, net earnings attributable to HPE and non-GAAP net earnings attributable to common stockholders and non-GAAP diluted net earnings per share attributable to common stockholders consist of net earnings or diluted net earnings per share excluding the charges previously stated, as well as gain on sale of a business, adjustments for equity interests, litigation judgments, gain or loss on equity investments, other adjustments, and adjustments for taxes. Non-GAAP net earnings attributable to HPE and non-GAAP diluted net earnings per share attributable to common stockholders includes preferred stock dividends added back to non-GAAP net earnings attributable to HPE. The Adjustments for taxes line item includes certain income tax valuation allowances and separation taxes, the impact of tax reform, structural rate adjustment, excess tax benefit from stock-based compensation, and adjustments for additional taxes or tax benefits associated with each non-GAAP item.

Hewlett Packard Enterprise believes that excluding the items mentioned above from the non-GAAP financial measures provides a supplemental view to management and investors of its consolidated financial performance and presents the financial results of the business without costs that Hewlett Packard Enterprise's management does not believe to be reflective of ongoing operating results. Exclusion of these items can have a material impact on the equivalent GAAP measure and cash flows thus limiting their use as analytical tools. These limitations are discussed below or elsewhere in the materials

accompanying this news release. More specifically, Hewlett Packard Enterprise's management excludes each of those items mentioned above for the following reasons:

- Stock-based compensation expense consists of equity awards granted based on the estimated fair value of those awards at grant date. Although stock-based compensation is a key incentive offered to employees, HPE excludes these charges for the purpose of calculating these non-GAAP measures, primarily because they are non-cash expenses, and the Company's internal benchmarking analyses evidence that many industry participants and peers present non-GAAP financial measures excluding stock-based compensation expense.
- HPE incurred costs related to its acquisition, disposition and other charges. Charges include expenses associated with acquisitions, non-cash amortization of fair value adjustment for inventory in connection with the acquisition of Juniper Networks, Inc., exit costs associated with disposal activities, and disaster (recovery) charges. HPE excludes these costs because the Company's management considers these charges to be discrete events and does not believe they are reflective of normal continuing business operations. For the three months ended January 31, 2026 and October 31, 2025, acquisition charges were driven by costs associated with the acquisition of Juniper Networks and miscellaneous disposition related charges. For the three months ended January 31, 2025, acquisition charges were driven by costs associated with the proposed acquisition of Juniper Networks and miscellaneous disposition related charges.
- We incurred severance and other charges pursuant to cost management initiatives. We exclude these charges because we do not believe they are reflective of normal continuing business operations. We believe eliminating these adjustments for the purposes of calculating non-GAAP measures facilitates the evaluation of our current operating performance.
- HPE incurred H3C divestiture related severance costs in connection with the disposition of issued share capital of H3C held by HPE. On September 4, 2024, HPE divested 30% of the total issued share capital of H3C and received proceeds of \$2.1 billion of pre-tax consideration (\$2.0 billion post-tax). The divestiture resulted in decreased future investment earnings and cash dividend inflows resulting in a decision to implement offsetting cost savings measures. These measures include severance for certain of the Company's employees. The non-GAAP adjustment represents our costs to execute these related exit actions to offset the loss in equity earnings and related cash flows. HPE expects future annualized cost savings of approximately \$120 million following the completion of these actions.
- HPE incurs charges relating to the amortization of intangible assets and excludes these charges for purposes of calculating these non-GAAP measures. Such charges are significantly impacted by the timing and magnitude of the Company's acquisitions. HPE excludes these charges for the purpose of calculating these non-GAAP measures, primarily because they are non-cash expenses and the Company's internal benchmarking analyses evidence that many industry participants and peers present non-GAAP financial measures excluding intangible asset amortization. Although this does not directly affect HPE's cash position, the loss in value of intangible assets over time can have a material impact on the equivalent GAAP earnings measure.
- In fiscal 2025, HPE recorded non-cash impairment charges for the goodwill associated with its Hybrid Cloud reporting unit and the impairment of certain fixed assets. HPE believes that these non-cash charges do not reflect the Company's operating results and is not indicative of the underlying performance of the business. HPE excludes these charges for purposes of calculating these non-GAAP measures to facilitate a supplemental evaluation of the Company's current operating performance and comparisons to past operating results. Although this does not directly affect the Company's cash position, the loss in value of goodwill over time can have a material impact on the equivalent GAAP earnings measure.
- Transformation costs represent net costs related to the (i) HPE Next Plan and (ii) Cost Optimization and Prioritization Plan. HPE excludes these costs as they are discrete costs related to two specific transformation programs that were announced in 2017 and 2020, respectively, as multi-year programs necessary to transform the business and IT infrastructure. The primary elements of the HPE Next and the Cost Optimization and Prioritization Plan have been substantially completed by October 31, 2024. The exclusion of the transformation program cost from the non-GAAP financial measures as stated above, is to provide a supplemental measure of the Company's operating results that do not include material HPE Next Plan and Cost Optimization and Prioritization Plan costs as the Company's management does not believe such costs to be reflective of its ongoing operating cost structure.
- Gain on sale of a business represents the gain associated with certain disposal activities. On December 1, 2024, HPE completed the disposition of the Company's Communication Technology Group which resulted in a gain of \$248 million. The Company's management considers this divestiture to be a discrete event and believes eliminating this adjustment for the purposes of calculating non-GAAP measures facilitates the evaluation of its current operating performance.
- As of January 31, 2026, HPE possessed a 19% equity interest in H3C, however, the Company entered into share purchase agreements to divest all of the remaining issued share capital of H3C held by HPE through its subsidiaries.

Beginning in fiscal 2026, the Company stopped reporting H3C earnings in its non-GAAP results due to the planned divestiture of the H3C investment. The Company believes that eliminating these amounts for purposes of calculating non-GAAP financial measures facilitates the evaluation of its current operating performance.

- HPE excludes gains and losses (including impairments) on its non-marketable equity investments because the Company does not believe they are reflective of normal continuing business operations. These adjustments are reflected in Interest and other, net in the Condensed Consolidated Statements of Earnings. The Company believes eliminating these adjustments for the purposes of calculating non-GAAP measures facilitates the evaluation of its current operating performance.
- Hewlett Packard Enterprise utilizes a structural long-term projected non-GAAP income tax rate in order to provide consistency across the interim reporting periods and to eliminate the effects of items not directly related to the Company's operating structure that can vary in size, frequency and timing. When projecting this long-term rate, HPE evaluated a three-year financial projection. The projected rate assumes no incremental acquisitions in the three-year projection period and considers other factors including the Company's expected tax structure, its tax positions in various jurisdictions and current impacts from key legislation implemented in major jurisdictions where HPE operates. For fiscal 2026, HPE will use a projected non-GAAP income tax rate of 14%, which reflects currently available information as well as other factors and assumptions. For fiscal 2025, HPE used a projected non-GAAP income tax rate of 15%. The non-GAAP income tax rate could be subject to change for a variety of reasons, including the rapidly evolving global tax environment, significant changes in the Company's geographic earnings mix including due to acquisition activity, or other changes to the Company's strategy or business operations. HPE will re-evaluate its long-term rate as appropriate. HPE believes that making these adjustments for purposes of calculating non-GAAP measures, facilitates a supplemental evaluation of the Company's current operating performance and comparisons to past operating results.
- FCF is defined as cash flow from operations, less net capital expenditures (investments in property, plant & equipment ("PP&E") and software assets less proceeds from the sale of PP&E), and adjusted for the effect of exchange rate fluctuations on cash, cash equivalents, and restricted cash. FCF does not represent the total increase or decrease in cash for the period. Hewlett Packard Enterprise's management and investors can use FCF for the purpose of determining the amount of cash available for investment in the Company's businesses, repurchasing stock and other purposes as well as evaluating its historical and prospective liquidity.

Compensation for material limitations with use of non-GAAP financial measures

These non-GAAP financial measures have limitations as analytical tools, and these measures should not be considered in isolation or as a substitute for analysis of Hewlett Packard Enterprise's results as reported under GAAP. Some of the limitations in relying on these non-GAAP financial measures are that they can have a material impact on the equivalent GAAP earnings measures and cash flows, they may be calculated differently by other companies (limiting the usefulness of those measures for comparative purposes) and may not reflect the full economic effect of the loss in value of certain assets. Hewlett Packard Enterprise compensates for these limitations on the use of non-GAAP financial measures by relying primarily on its GAAP results and using non-GAAP financial measures only as a supplement. Hewlett Packard Enterprise also provides a reconciliation of each non-GAAP financial measure to its most directly comparable GAAP financial measure for this quarter and prior periods within this news release and in other written materials that include these non-GAAP financial measures, and Hewlett Packard Enterprise encourages investors to review those reconciliations carefully.