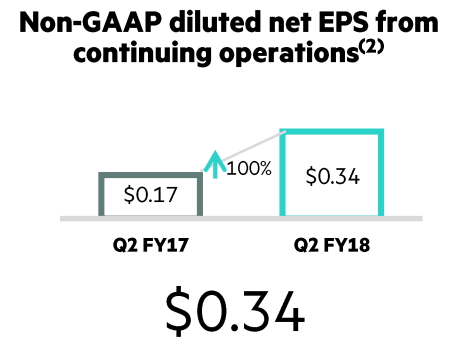
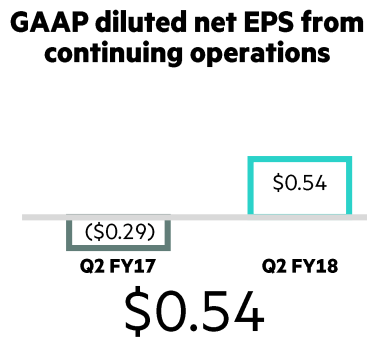
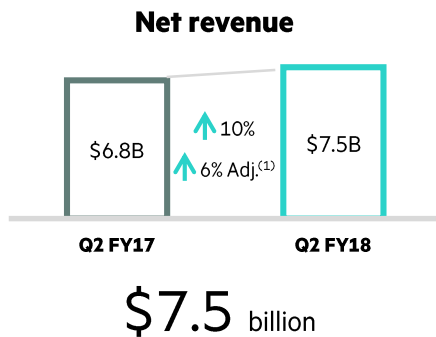
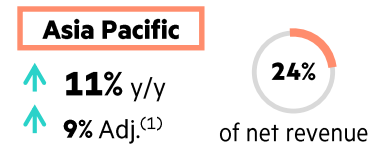
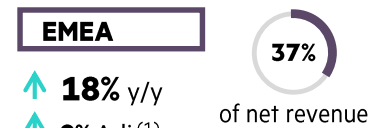
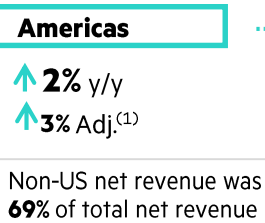
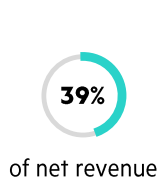


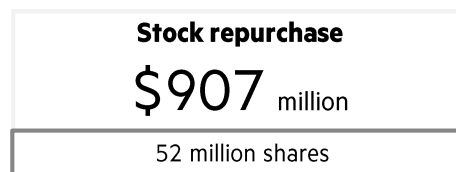
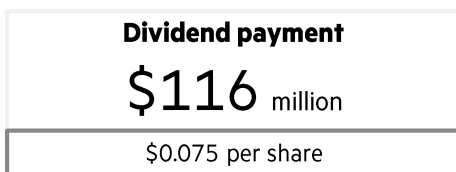
### Highlights



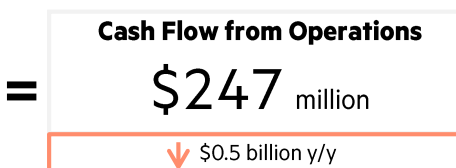
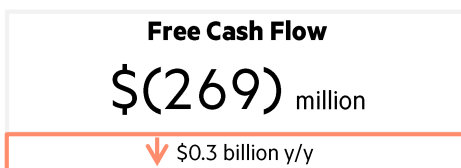
### Geography



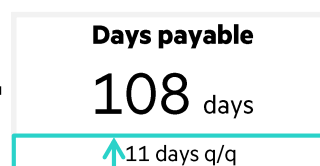
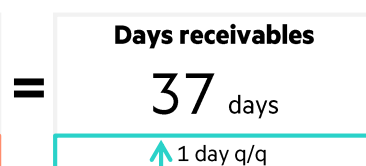
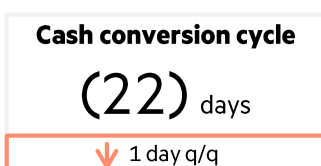
### Capital Allocation



### Cash Flow



### Asset Management



1. Adjusted to eliminate the effects of currency  
 2. All non-GAAP numbers have been adjusted to exclude certain items. A reconciliation of specific adjustments to GAAP results for the current and prior periods is included as a part of Q2'18 earnings presentation available at [www.hpe.com/investor/home](http://www.hpe.com/investor/home)  
 3. Operating company net cash is defined as total company net cash excluding the cash and debt associated with Financial Services

### Hybrid IT

**Revenue**

\$6.0 billion

↑ 7% y/y

↑ 4% Adj.<sup>(1)</sup>

**Operating profit**

\$621 million

10.3% of revenue

↑ 2.2 pts y/y

**Compute revenue**

↑ 6% y/y

**Storage revenue**

↑ 24% y/y

**DC Networking revenue**

↑ 2% y/y

**PointNext revenue**

↑ 1% y/y

### Intelligent Edge

**Revenue**

\$710 million

↑ 17% y/y

↑ 14% Adj.<sup>(1)</sup>

**Operating profit**

\$46 million

6.5% of revenue

↓ 1.1 pts y/y

**HPE Aruba Product revenue**

↑ 18% y/y

**HPE Aruba Services revenue**

↑ 10% y/y

### Financial Services

**Revenue**

\$916 million

↑ 5% y/y

↑ 1% Adj.<sup>(1)</sup>

**Operating profit**

\$72 million

7.9% of revenue

↓ 0.9 pts y/y

**Financing volume**

flat y/y

**Net portfolio assets**

↑ 3% y/y

### Outlook

**Non-GAAP diluted**

Q3 FY18 net EPS<sup>(2)</sup>

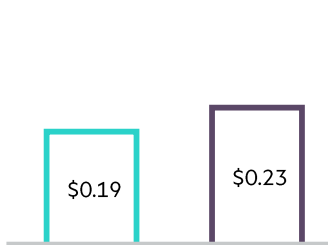


FY18 net EPS<sup>(3)</sup>



**GAAP diluted**

Q3 FY18 net EPS



FY18 net EPS



1. Adjusted to eliminate the effects of currency

2. Fiscal 2018 third quarter non-GAAP diluted net EPS estimates exclude after-tax costs of approximately \$0.16 per diluted share, primarily related to transformation costs and the amortization of intangible assets.

3. Fiscal 2018 non-GAAP diluted net EPS estimates exclude after-tax impacts of approximately \$0.30 per diluted share, primarily related to transformation costs and the amortization of intangible assets, offset by the impact of U.S. tax reform.