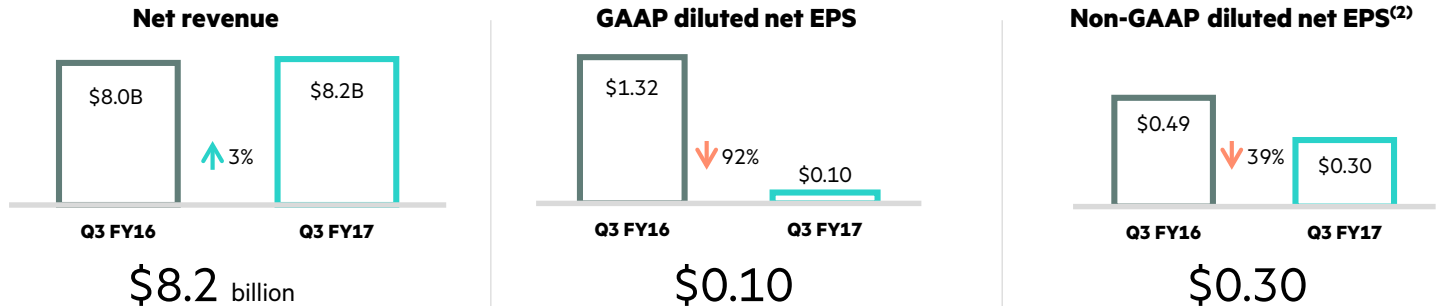


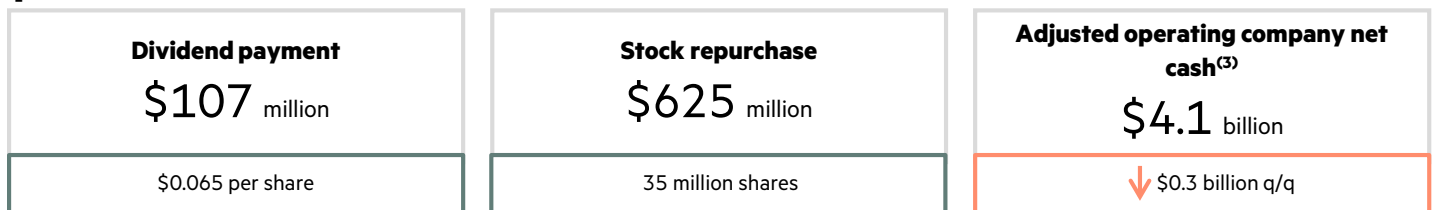
Highlights



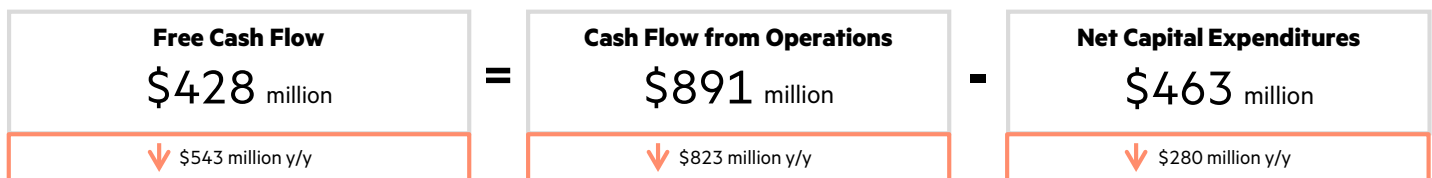
Geography



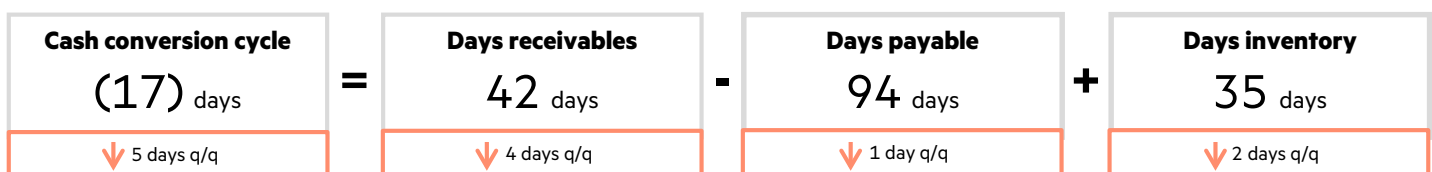
Capital Allocation



Cash Flow



Asset Management



1. Adjusted to eliminate the effects of currency and/or divestitures
 2. All non-GAAP numbers have been adjusted to exclude certain items. A reconciliation of specific adjustments and basis of presentation differences to GAAP results for the current and prior periods is included as a part of Q3 '17 earnings presentation available at www.hpe.com/investor/home
 3. Adjusted operating company net cash is defined as total company net cash excluding the cash and debt associated with Financial Services. Adjusted operating company net cash includes gross cash and restricted cash from the Seattle debt issuance in Q3'17

Enterprise Group

Revenue

\$6.8 billion

↑ 3% y/y ↑ 3% Adj.⁽¹⁾

Operating profit

\$634 million

9.3% of revenue
↓ 3.5 pts y/y

Server revenue	↓ 1% y/y
Storage revenue	↑ 11% y/y
Networking revenue	↑ 16% y/y
Technology Services revenue	↑ 1% y/y

Software

Revenue

\$718 million

↓ 3% y/y ↓ 2% Adj.⁽¹⁾

Operating profit

\$179 million

24.9% of revenue
↑ 7.1 pts y/y

License revenue	↑ 2% y/y
Support revenue	↓ 2% y/y
Services revenue	↓ 10% y/y
Professional Services SaaS	↓ 23% y/y ↑ 7% y/y

Financial Services

Revenue

\$897 million

↑ 10% y/y

Operating profit

\$70 million

7.8% of revenue
↓ 2.1 pts y/y

Financing volume	↓ 8% y/y
Net portfolio assets	↑ 2% y/y

Outlook

Non-GAAP diluted

Q4 FY17 net EPS⁽²⁾

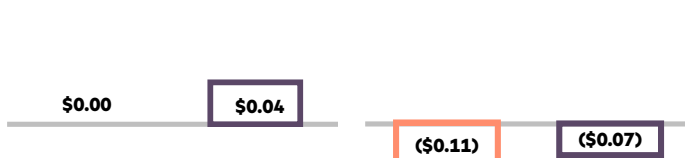
FY17 net EPS⁽³⁾



GAAP diluted

Q4 FY17 net EPS

FY17 net EPS



1. Adjusted to eliminate the effects of currency and/or divestitures

2. Fourth quarter fiscal 2017 non-GAAP diluted net EPS estimates exclude after-tax costs of approximately \$0.26 per share from continuing operations, related primarily to separation costs, restructuring charges, amortization of intangible assets and acquisition-related charges

3. Full year fiscal 2017 non-GAAP diluted net EPS estimates exclude after-tax costs of approximately \$1.47 per share from continuing operations, related primarily to tax valuation allowances and divestiture taxes, separation costs, restructuring charges and amortization of intangible assets and acquisition-related charges