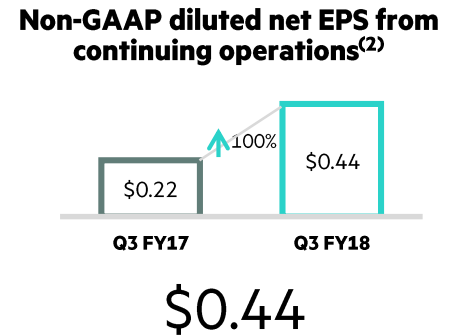
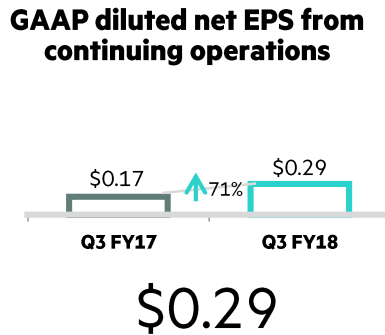
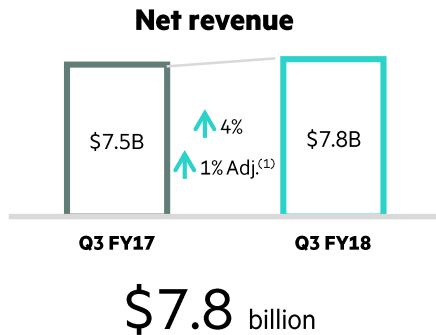
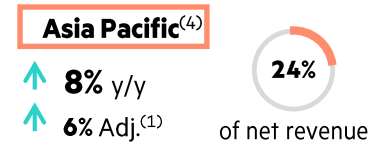
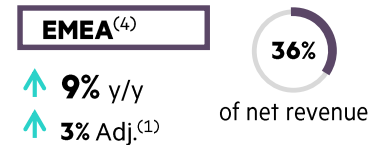
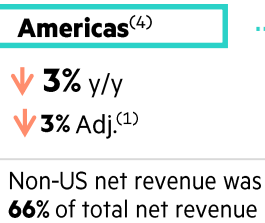
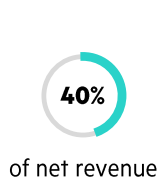


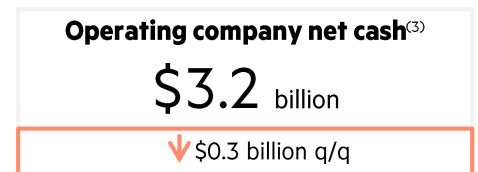
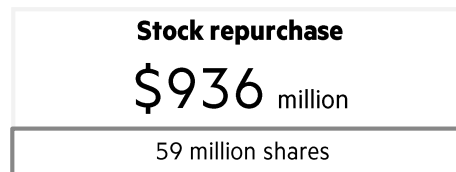
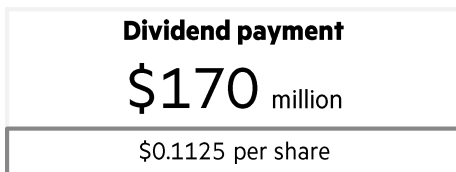
Highlights



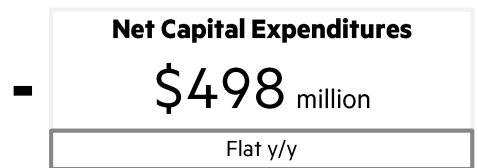
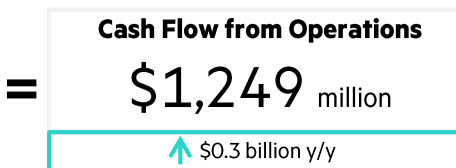
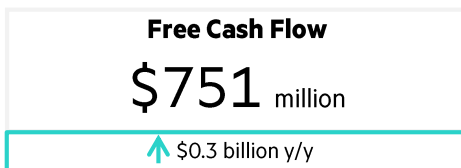
Geography



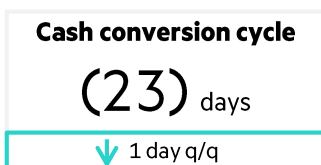
Capital Allocation



Cash Flow



Asset Management



1. Adjusted to eliminate the effects of currency
 2. All non-GAAP numbers have been adjusted to exclude certain items. A reconciliation of specific adjustments to GAAP results for the current and prior periods is included as a part of Q3'18 earnings presentation available at www.hpe.com/investor/home
 3. Operating company net cash is defined as total company net cash excluding the cash and debt associated with Financial Services
 4. Prior-period revenue was reclassified between the regions to conform to current year presentation

Hybrid IT

Revenue

\$6.2 billion

↑ 3% y/y

Flat Adj.⁽¹⁾

Operating profit

\$661 million

10.6% of revenue

↑ 2.7 pts y/y

Compute revenue

↑ 5% y/y

Storage revenue

↑ 1% y/y

DC Networking revenue

↓ 6% y/y

HPE Pointnext revenue

↓ 1% y/y

Intelligent Edge

Revenue

\$785 million

↑ 10% y/y

↑ 8% Adj.⁽¹⁾

Operating profit

\$91 million

11.6% of revenue

↓ 3.0 pts y/y

HPE Aruba Product revenue

↑ 10% y/y

HPE Aruba Services revenue

↑ 14% y/y

Financial Services

Revenue

\$928 million

↑ 3% y/y

↑ 3% Adj.⁽¹⁾

Operating profit

\$73 million

7.9% of revenue

↑ 0.2 pts y/y

Financing volume

↑ 15% y/y

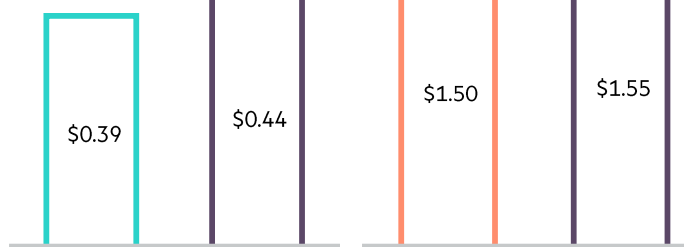
Net portfolio assets

flat y/y

Outlook

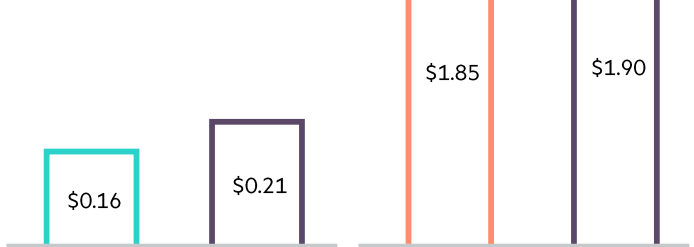
Non-GAAP diluted

Q4 FY18 net EPS⁽²⁾



GAAP diluted

Q4 FY18 net EPS



1. Adjusted to eliminate the effects of currency

2. Fiscal 2018 fourth quarter non-GAAP diluted net EPS estimates exclude after-tax costs of approximately \$0.23 per diluted share, primarily related to transformation costs and the amortization of intangible assets.

3. Fiscal 2018 non-GAAP diluted net EPS estimates exclude after-tax impacts of approximately \$0.35 per diluted share, primarily related to the benefit from the impact of U.S. tax reform, partially offset by transformation costs and the amortization of intangible assets.