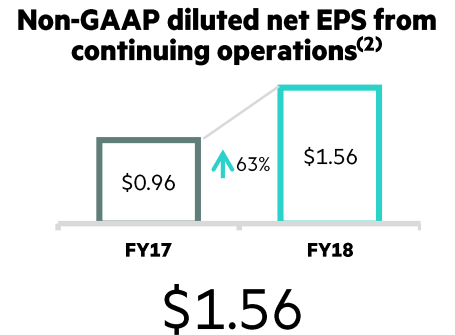
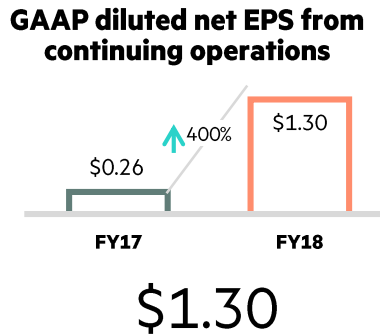
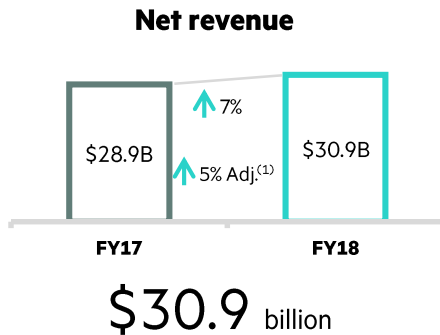


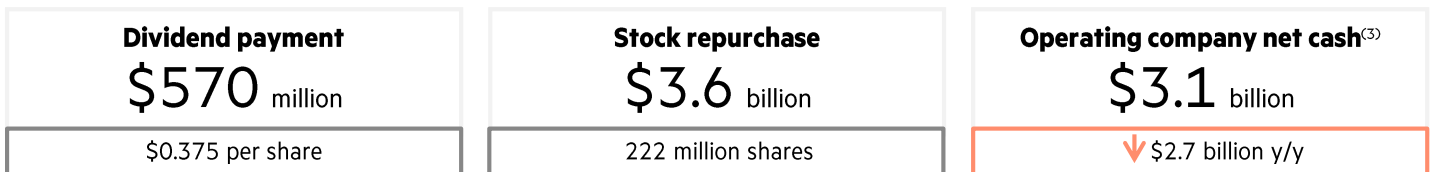
### Highlights



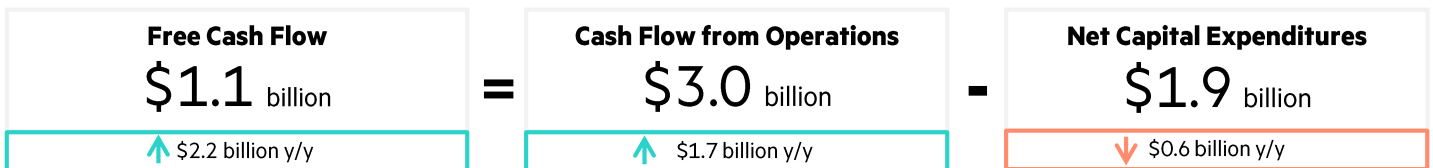
### Geography



### Capital Allocation



### Cash Flow



### Asset Management



1. Adjusted to eliminate the effects of currency  
 2. All non-GAAP numbers have been adjusted to exclude certain items. A reconciliation of specific adjustments to GAAP results for the current and prior periods is included as a part of Q4'18 earnings presentation available at [www.hpe.com/investor/home](http://www.hpe.com/investor/home)  
 3. Operating company net cash is defined as total company net cash excluding the cash and debt associated with Financial Services  
 4. Prior-period revenue was reclassified between the regions to conform to current year presentation

### Intelligent Edge

#### Revenue

\$2.9 billion

↑ 13% y/y

↑ 11% Adj.<sup>(1)</sup>

#### Operating profit

\$237 million

8.1% of revenue

↓ 1.7 pts y/y

#### HPE Aruba Product revenue

↑ 14% y/y

#### HPE Aruba Services revenue

↑ 12% y/y

### Hybrid IT

#### Revenue

\$25.0 billion

↑ 6% y/y

↑ 4% Adj.<sup>(1)</sup>

#### Operating profit

\$2.7 billion

10.6% of revenue

↑ 1.0 pts y/y

#### Compute revenue

↑ 8% y/y

#### Storage revenue

↑ 13% y/y

#### DC Networking revenue

↑ 5% y/y

#### HPE Pointnext revenue

flat y/y

### Financial Services

#### Revenue

\$3.7 billion

↑ 2% y/y

flat Adj.<sup>(1)</sup>

#### Operating profit

\$290 million

7.9% of revenue

↓ 0.4 pts y/y

#### Financing volume

↑ 7% y/y

#### Net portfolio assets

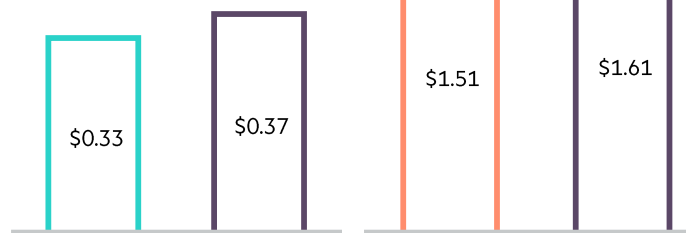
flat y/y

### Outlook

#### Non-GAAP diluted

Q1 FY19 net EPS<sup>(2)</sup>

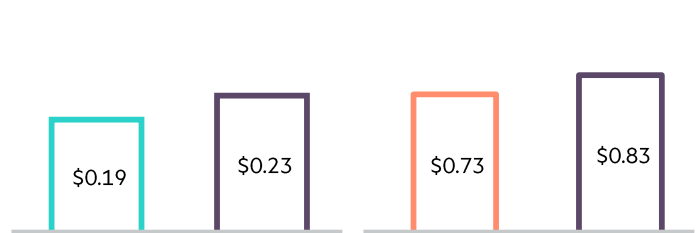
FY19 net EPS<sup>(3)</sup>



#### GAAP diluted

Q1 FY19 net EPS

FY19 net EPS



1. Adjusted to eliminate the effects of currency

2. Fiscal 2019 first quarter non-GAAP diluted net EPS estimates exclude after-tax costs of approximately \$0.14 per diluted share, primarily related to transformation costs and the amortization of intangible assets.

3. Fiscal 2019 non-GAAP diluted net EPS estimates exclude after-tax impacts of approximately \$0.78 per diluted share, primarily related to transformation costs and the amortization of intangible assets.