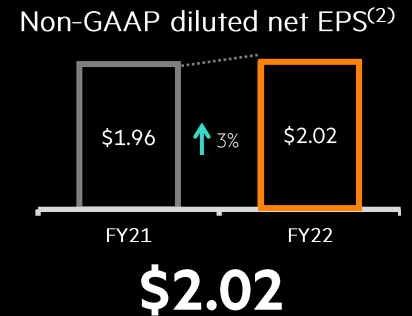
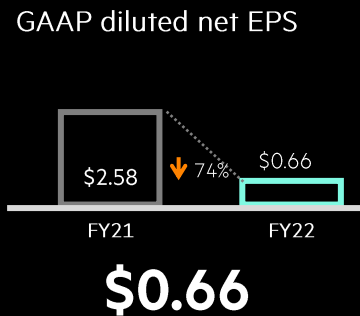
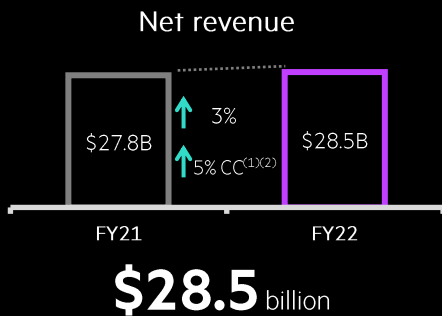
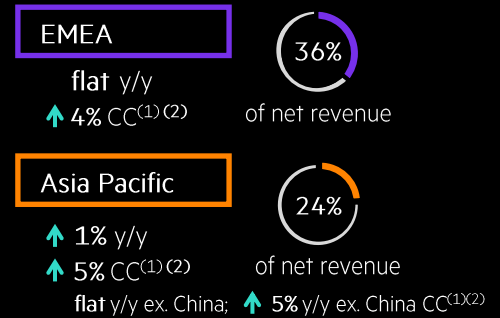
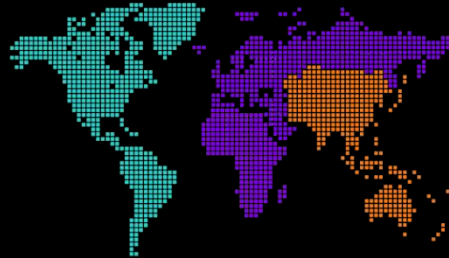
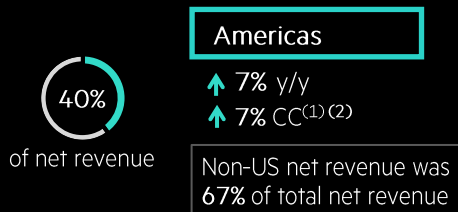


### HIGHLIGHTS



Annualized Revenue Run-Rate (ARR)<sup>(3)</sup> \$936 million **↑ 25% y/y<sup>(1)</sup>**

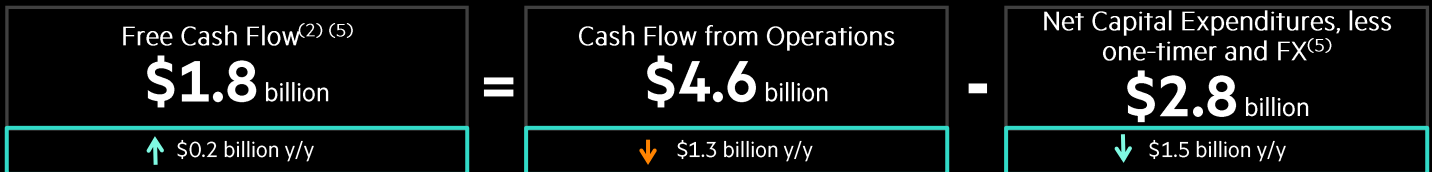
### GEOGRAPHY



### CAPITAL ALLOCATION



### CASH FLOW



### ASSET MANAGEMENT



1. Adjusted to eliminate the effects of currency. A description of HPE's use of non-GAAP financial information is provided as part of Q4:22 earnings presentation, available at <https://investors.hpe.com>.

2. All non-GAAP numbers have been adjusted to exclude certain items. A reconciliation of specific adjustments to GAAP results for the current and prior periods is included as a part of Q4:22 earnings presentation available at [www.hpe.com/investor/home](http://www.hpe.com/investor/home).

3. Annualized Revenue Run-Rate ("ARR") is a financial metric used to assess the growth of the Consumption Services ("CS") offerings. ARR represents the annualized revenue of all net HPE GreenLake services revenue, related financial services revenue (which includes rental income from operating leases and interest income for capital leases), and software-as-a-Service, software consumption revenue, and other as-a-Service offerings recognized during a quarter and multiplied by four. We use ARR as a performance metric. ARR should be viewed independently of net revenue and is not intended to be combined with it.

4. Operating company net cash is defined as total company net cash excluding the cash and debt associated with Financial Services.

5. Free cash flow represents cash flow from operations, excluding the impact of \$2.2 billion in proceeds received in the fourth quarter of fiscal 2021 from a one-time Itanium litigation judgment, less net capital expenditures (investments in property, plant & equipment ("PP&E") less proceeds from the sale of PP&E), and adjusted for the effect of exchange rate fluctuations on cash, cash equivalents, and restricted cash.

### GROWTH

#### INTELLIGENT EDGE

Revenue	Operating profit
<b>\$3.7</b> billion	<b>\$549</b> million
↑ 11% y/y	14.9% of revenue
↑ 14% y/y CC <sup>(1)(2)</sup>	↓ 0.5 pts y/y

#### HPC & AI

Revenue	Operating profit
<b>\$3.2</b> billion	<b>\$11</b> million
flat y/y	0.3% of revenue
↑ 2% y/y CC <sup>(1)(2)</sup>	↓ 7.0 pts y/y

### CORE

#### COMPUTE

Revenue	Operating profit
<b>\$12.7</b> billion	<b>\$1.8</b> billion
↑ 4% y/y	14.0% of revenue
↑ 6% y/y CC <sup>(1)(2)</sup>	↑ 3.2 pts y/y

#### STORAGE

Revenue	Operating profit
<b>\$4.7</b> billion	<b>\$682</b> million
↓ 1% y/y	14.5% of revenue
↑ 1% y/y CC <sup>(1)(2)</sup>	↓ 1.8 pts y/y

### AAS ENABLERS

#### FINANCIAL SERVICES

Revenue	Operating profit
<b>\$3.3</b> billion	<b>\$399</b> million
↓ 2% y/y	11.9% of revenue
↑ 2% y/y CC <sup>(1)(2)</sup>	↑ 0.4 pts y/y

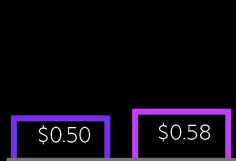
#### CORP INVESTMENTS AND OTHER

Revenue	Operating profit
<b>\$1.3</b> billion	<b>(\$92)</b> million
↓ 7% y/y	(7.3%) of revenue
flat y/y CC <sup>(1)(2)</sup>	↓ 0.3 pts y/y

Financing volume	↑ 1% y/y	↑ 5% y/y CC <sup>(1)(2)</sup>
Net portfolio assets	↓ 6% y/y	↑ 1% y/y CC <sup>(1)(2)</sup>

### OUTLOOK<sup>(3)</sup>

Non-GAAP diluted  
Q1 FY23 net EPS<sup>(2) (4)</sup>



FY23 net EPS<sup>(2) (4)</sup>

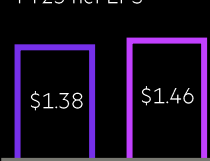


GAAP diluted

Q1 FY23 net EPS



FY23 net EPS



Free Cash Flow<sup>(5)</sup>  
\$ billions



1. Adjusted to eliminate the effects of currency.  
 2. All non-GAAP numbers have been adjusted to exclude certain items. A description of HPE's use of non-GAAP financial information is included as part of Q4'22 earnings presentation available at [www.hpe.com/investor/home](http://www.hpe.com/investor/home).  
 3. This FY22 Earnings Summary contains forward-looking statements that involve risks, uncertainties, and assumptions. Please refer to our forward-looking statements included as part of our Q4'22 earnings presentation available at [www.hpe.com/investor/home](http://www.hpe.com/investor/home).  
 4. Q1 FY23 non-GAAP diluted net EPS estimates excludes after-tax adjustments of \$0.18 per diluted share, primarily related to stock-based compensation expense, transformation costs and amortization of intangible assets; FY23 non-GAAP diluted net EPS estimates exclude after-tax adjustments of \$0.58 per diluted share, primarily related to stock-based compensation expense, amortization of intangible assets and transformation costs. Hewlett Packard Enterprise provides certain guidance on a non-GAAP basis, as the Company cannot predict some elements that are included in reported GAAP results.  
 5. Free cash flow represents cash flow from operations, excluding the impact of \$2.2 billion in proceeds received in the fourth quarter of fiscal 2021 from a one-time titanium litigation judgment, less net capital expenditures (investments in property, plant & equipment ("PP&E") less proceeds from the sale of PP&E), and adjusted for the effect of exchange rate fluctuations on cash, cash equivalents, and restricted cash. Hewlett Packard Enterprise provides certain guidance on a non-GAAP basis, as the Company cannot predict some elements that are included in reported GAAP results. Refer to HPE's use of non-GAAP financial information included as part of our Q4'22 earnings presentation available at [www.hpe.com/investor/home](http://www.hpe.com/investor/home).